



RGS Energy Awarded Solarize Campaign in Brookfield, Connecticut

DENVER, CO, May 8, 2018 – RGS Energy (NASDAQ: RGSE), the nation’s original solar company since 1978, has been selected by Solarize Brookfield, a community-based residential solar purchasing cooperative, to bring solar electricity to homes and businesses in the Town of Brookfield, Connecticut.

Solarize Connecticut is a community-supported buying program that offers discounted group pricing, town-wide education and outreach support, high quality equipment at reduced pricing, and flexible financing to significantly reduce the cost of solar for Brookfield’s more than 5,900 homes. The campaign and sign-up period begins May 22, 2018 and will run through September 25, 2018.

“The Town of Brookfield is very happy to bring Solarize CT back to our residents for a second round,” said First Selectman Steve Dunn. “Solarize Brookfield is a way for our residents to save money and reduce their carbon footprint through solar power. Residents can take advantage of solar incentives and different financing options to stabilize their electric bills for years to come. I encourage residents to find out if their home is a good fit for solar with the Solarize CT program. Residents can sign up for a free solar evaluation, or attend a Solarize CT workshop to find out more.”

Thomas Champlin, RGS Energy’s director of East Coast sales, commented: “Our entire east coast organization is very pleased that our service performance continues to be recognized by local townships, with RGS Energy again being selected as the solarize provider of choice. Solarize programs supported by the SmartPower group lead the way to more renewable energy and introduce solar to our communities, where we work and live.”

Brian F. Keane, President of SmartPower, said: “Connecticut is truly becoming a national leader in solar through the Solarize Connecticut program. Working in partnership with communities all over Connecticut, Solarize Connecticut has helped residential solar grow from less than 900 installations in 2012 to over 22,000 today. We continue to see financing and the Solarize model bringing down the cost of solar and making it affordable for more and more homeowners throughout Connecticut.”

To learn more about the Solarize Brookfield campaign, visit <http://SolarizeCT.com/brookfield/>

About RGS Energy

RGS Energy (Nasdaq: RGSE) is America's Original Solar Company providing solar, storage and energy services whose mission is clean energy savings. The company is the exclusive manufacturer of POWERHOUSE™, an innovative in-roof solar shingle using technology developed by The Dow Chemical Company. RGS Energy also sells, designs and installs solar systems for residential homeowners, commercial businesses, non-profit organizations and government entities.

For more information, visit RGSEnergy.com and RGSPowerhouse.com, on Facebook at www.facebook.com/RGSEnergy and on Twitter at twitter.com/rgsenergy. Information on such websites and the websites referred to above in this press release is not incorporated by reference into this press release.

RGS Energy is the company's registered trade name. RGS Energy files periodic and other reports with the SEC under its official name "Real Goods Solar, Inc."

POWERHOUSE™ is a trademark of The Dow Chemical Company, used under license.

Forward-Looking Statements and Cautionary Statements

This press release contains forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995 that involve risks and uncertainties, including statements regarding the RGS Energy's results of operations and financial positions, and RGS Energy's business and financial strategies. Forward-looking statements are neither historical facts nor assurances of future performance. Instead, they provide our current beliefs, expectations, assumptions, forecasts, and hypothetical constructs about future events, and include statements regarding our future results of operations and financial position, business strategy, budgets, projected costs, plans and objectives of management for future operations. The words "plan," "future," "believe," "may," "will" and similar expressions as they relate to us are intended to identify such forward-looking statements.

Forward-looking statements should not be read as a guarantee of future performance or results and will not necessarily be accurate indications of the times at, or by, which such performance or results will be achieved, if at all. Forward looking statements are subject to risks and uncertainties that could cause actual performance or results to differ materially from those expressed in or suggested by the forward-looking statements. Therefore, RGS Energy cautions you against relying on any of these forward-looking statements.

Key risks and uncertainties that may cause a change in any forward-looking statement or that could cause our actual results and financial condition to differ materially from those indicated in the forward-looking statements include: the level of demand for RGS Energy's solar energy systems; the increase in property value from solar ownership; our ability to generate sales and make installations under the Solarize Connecticut program; and our ability to assist residents of

the Town of Brookfield to help achieve their renewable energy objectives.

You should read the section entitled “Risk Factors” in our 2017 Annual Report on Form 10-K, which has been filed with the Securities and Exchange Commission, which identify certain of these and additional risks and uncertainties. Any forward-looking statements or forward-looking hypothetical examples made by us in this press release speaks only as of the date of this press release. Factors or events that could cause our actual results to differ may emerge from time to time, and it is not possible for us to predict all of them. We do not undertake any obligation to publicly update or revise any forward-looking statement or forward-looking hypothetical example, whether as a result of new information, future developments or otherwise, except as may be required by law.

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